#### **FEATURES**

- 100 Country Business Guides
- 108 features for each country
- ◆ 76 World Trade Resources
  - Guide to Incoterms® 2010
  - Ocean Containers
  - Supply Chain Security
  - Dictionary of International Trade
- Proprietary content (90%)
- Wide and deep coverage
- Major contributions from:
  - The World Bank
  - WTO
  - Ernst & Young
- · Generously illustrated
- Intuitive navigation
- Regular updates
- Unlimited user access
- No advertising or paid listings
- Ongoing development
- Hosting
- Usage statistics
- Promotional materials

Our clients and operations staff love having a handy reference for Incoterms . . . The experience with World Trade Press has been wonderful . . . The product quality is exactly what you expect.

> Kathy Miller Executive Assistant EmoTrans

I found [AtoZ World Trade] to be a very valuable resource. For example, when a client called because his container was seized by Peru's customs agency, I looked up the customs authority contact information . . . to get their phone number. After making contact with Peru's customs authority, we were able to . . . help the client fix his error so the goods could be released.

Bronwen E. Madden Deputy Director California Center for Intl.Trade Development

### **Global Business Success**

**AtoZ World Trade** is the world's most comprehensive country-by-country resource for how to succeed in international trade and business. **AtoZ World Trade** consists of 100 Country Business Guides of 108 topics each and 76 World Trade Resources. It offers business professionals access to vetted international business and trade intelligence, compiled into a single, reliable source.

#### **BENEFITS**

- ◆ Entrepreneurs can locate data on foreign investment, taxation, and the current economic climate to determine viability of investment.
- Importers and exporters can secure detailed trade compliance information to ensure smooth exit and entry.
- Logistics, transportation, and shipping firms, and ports will find valuable content that keeps clients and prospective clients on their sites, optimizing web traffic.
- Negotiators have access to extensive business-culture content, including countryspecific guides to negotiating, to promote successful international exchange.
- ◆ Trade promotion agencies can offer clients "one-stop shop" business and trade "how to" for 100 countries.



World Trade Press is a publishing and information products company specializing in large-scale digital media products. We are best known for our extensive coverage of cultural and business topics for countries of the world. Our markets include academic and public libraries, global businesses, government agencies, trade promotion agencies, and logistics firms.



# Country Business Guides Country List

Algeria El Salvador Libya Slovakia Angola Estonia Lithuania Slovenia South Africa Argentina Ethiopia Luxembourg Australia Finland Malaysia South Korea Austria France Mexico Spain Azerbaijan Germany Morocco Sri Lanka Bangladesh Sudan Ghana Myanmar **Belarus** Sweden Greece Netherlands Belgium Guatemala New Zealand Switzerland **Bolivia** Hong Kong Nigeria Syria Brazil Taiwan Hungary Norway Bulgaria India **Oman** Tanzania Indonesia Pakistan Thailand Canada Chile Iran Panama Trinidad and Tobago China Peru **Tunisia** Iraq Colombia Ireland **Philippines** Turkey Costa Rica Israel Poland Uganda Côte d'Ivoire Italy Portugal Ukraine **United Arab Emirates** Croatia Japan Qatar Cuba Jordan Romania United Kingdom Kazakhstan Russia **United States** Czech Republic Denmark Kenya Saudi Arabia Uruguay Dominican Republic Kuwait Scotland Uzbekistan **Ecuador** Latvia Serbia Venezuela Egypt Vietnam Lebanon Singapore

# Country Business Guides Features for Each Country

#### Overviews

Trade Overview
Business Overview
Country Snapshot
Country Facts

#### **Business Culture**

The Business Experience Decision Making

Meetings Negotiating Entertaining Attire

Businesswomen Business Workweek

Gift Giving

Greetings and Courtesies Holidays and Festivals

Stereotypes
Time Orientation
Women in Business
Women in Culture

#### **Business Formation**

Starting a Business

#### **Business Travel**

Climate
Customs Entry for Travelers
Embassies and Consulates
Emergency Numbers
Hotels
Immunization

Tipping

Visa and Passport Weather Forecast

Police and Crime

#### Communications

Dialing Guide
City/Area Codes
Emergency Numbers
Cell Phone Dialing Guide
Phone/Modem Plugs
Public Phones
Calling Cards
Postal Service

#### **Country Profile**

Demographics
Economy and Trade
Geography
Government
Government Leaders
People

#### **Export**

**Basic Process** 

Documents
Restricted and Prohibited
Special Provisions
Trade Agreements

#### **Import**

**Basic Process** 

Contacts

Documents
Duties and Taxes
Registration Requirements
Tariff Classification
Restricted and Prohibited
Special Provisions
Non-Tariff Barriers
Standards, Testing
Trade Agreements
Contacts

#### **Investment Climate**

#### Language Glossaries

Essential Terms Accounting Advertising Computers Contracts

Countries and Capitals

Internet
Legal System
Marketing
Numbers
Professions
Travel General
Travel Items
Travel Services

#### Maps

Political Map
Political with Provinces Map
Physical Map
Natural Earth Map
Population Map
Precipitation Map
Temperature Map
Outline Map

Outline with Provinces Map

#### Money and Banking

Currency Overview Banknote Images Coin Images Currency Converter Major Banks

#### News Feeds

Top Stories
Agriculture
Banking
Business
Crime
Export
Finance
Import
Trade

#### **Seaports**

#### **Security Briefing**

Crime
Threats to Safety
Travel Warnings
Crime News Feed

#### **Taxation**

Corporate Taxation Individual Taxation VAT, GST, and Sales Taxes

#### **Trade**

Trade Profile
Tariff Profile
Trade Agreements
Trade News Feed



### **World Trade Resources**

#### **Acronyms and Abbreviations**

#### **Air Transport**

Cargo Aircraft
Air Freight Containers
World Airport IATA Codes
World Airports Information
Airline Codes

#### **Basics of International Trade**

Basics of Foreign Exchange Importing Exporting Contracts

#### **Business Entities**

**Business Entities Worldwide** 

#### **Computer Terms**

**Country Codes** 

#### **Currencies of the World**

#### **Dictionary of International Trade**

#### Exporting from the USA

Basic Guide to Exporting Export Tariff Codes BIS Regulations Denied Persons List Contracts

#### **Guide to Cargo Insurance**

#### Importing to the USA

Commodity Index Harmonized Tariff Schedule US Customs Rulings US Customs Documents

#### **Incoterms**

Guide to Incoterms® 2010 Guide to Incoterms® 2000

#### **International Dialing**

International Dialing Guide International Dialing Codes

#### **International Payments**

Documentary Collections Letters of Credit

#### **Measurement Converters**

#### NAFTA Overview

Text
Implementation
Documentation

## Ocean Transport Cargo Vessels

Cranes
Ocean Freight Containers
Seaports of the World
Distances Between Ports
Vessel Classification

#### Railcars

Guide to Railcars

#### **Resources for International Trade**

Books and Directories
ICC Publications
Periodicals and Reports
Country Series Books
Trade Associations
Academic Institutions
Travel Websites
Trade-Related Websites
Other Information Sources

#### Security

Supply Chain Illustration
C-TPAT
FAST
ACE
PAPS
PARS
C-TPAT Seal Requirements

C-TPAT Seal Requirements
Automated Manifest System
CSI

AMR (24-Hour Rule)
Food Facility Registration
ISPS Code

Maritime Transportation Security Act EU Maritime Legislation

10+2 Rule ISO 28000 Data Security Industrial Espionage

**Sourcing Guide** 

Security Glossary

Trade Terms in 8 Languages

**Truck Trailers** 

**Weights and Measures** 

